Statewide Regional Information Centers (RICs)
Administrative Software Products Bid RFB-224-57
Bid Opening: April 16, 2024, 1:30 P.M.
Contract Period: June 1, 2024 - May 31, 2025

Award Summary Sheet

New York State Education Law 2-d has particular requirements regarding products that involve the storage of private, personal or sensitive student data and/or staff or principal evaluation data.
Please see Appenix C of the Bid Specifications Terms and Conditions

Standard List Price. Bid pricing based on something other than the Manufacturer's Official OEM Standard List Pricing will be rejected. Vendors must submit with their bid a Manufacturer's Official OEM Standard List Price for each group bid on. Vendors must not separate out accessories and option items under a different pricing structure from the base unit % discount pricing.

Item #	Manufacturer	Application Description	Awarded Vendor	% Discount off List Price	Maintenance / Service Offered Yes / No	% Discount for Maintenance / Service	Comments
1	ArcServe	ArcServe Server Backup	Logisoft Computer Products, LLC	6.51%	Yes	6.51%	
2	ArcServe	ArcServe VPN / Remote Access	Logisoft Computer Products, LLC	6.51%	Yes	6.51%	
3	BoardDocs	Diligent School Board Management Software	Diligent Corp (BoardDocs)	15%	Yes	0%	
4	Broadcom	End Point Security	ScholarBuys	12.10%	Yes	2%	
5	Broadcom	VMWare Virtual Desktop Infrastructure (VDI)	ScholarBuys	12.10%	Yes	2%	
6	Broadcom	VMWare Virtualization	ScholarBuys	12.10%	Yes	2%	
7	Cloud Flare	DDoS protection solutions	NO AWARD				
8	Commvault	Commvault Archive for Compliance, Mobile, DR, Virtual Backup	ComSource	37.10%	Yes	10.0%	
9	Commvault	Commvault Direct Attached Storage (DAS) RAID	ComSource	37.10%	Yes	10%	
10	Commvault	Commvault Network Server Backup Systems	ComSource	37.10%	Yes	10%	
11	Computer Associates/CA	Broadcom Backup	Logisoft Computer Products, LLC	6.51%	Yes	6.51%	
12	Computer Associates/CA	Broadcom Desktop Security	Logisoft Computer Products, LLC	6.51%	Yes	6.51%	
13	ConcernCenter Inc	Mental Health and Guidance	ConcernCenter Inc	50%	Yes	20%	
14	Condusiv	DymaxIO	NO AWARD				
15	Corel	Corel Admin Support Suites	Logisoft Computer Products, LLC	9.86%	Yes	9.86%	
16	Corel	Corel Desktop Publishing	Logisoft Computer Products, LLC	9.86%	Yes	9.86%	
17	CPSI, Ltd. (Columbia, IL) Computer Power Solutions of Illinois, Ltd.	CPSI Desktop/Data Management	Computer Powered Solutions of Illinois Ltd	15%	Yes - included		
18	CPSI, Ltd. (Columbia, IL) Computer Power Solutions of Illinois, Ltd.	CPSI Group Management (including Visual Casel)	Computer Powered Solutions of Illinois Ltd	15%	Yes - included		
19	Crowdstrike	Crowdstrike Cloud Endpoint Software	CDW Government LLC	38.60%	Yes	2.10%	
20	Cyber Safe Workforce	Cyber Safe Workforce Cyber Security Awareness	Cyber Safe Workforce LLC	20%	Yes	0%	
21	Dell EMC	Dell Backup	ComSource	33.10%	Yes	8%	
22	Exagrid	Exagrid Systems Backup & Storage	ComSource	18%	Yes	8%	
23	F5 Networks	F5 IP Management	ComSource	17%	Yes	8%	
24	Faronics	Deep Freeze	Logisoft Computer Products, LLC	6.51%	Yes	6.51%	
25	Faronics	Deploy	Logisoft Computer Products, LLC	6.51%	Yes	6.51%	
26	FrontEdge/SchoolFront	Frontedge Employee Management System	FrontEdge Inc. / SchoolFront	5%	Yes	5%	Pricing Sheet provided should be treated as OEM Standard List Price and this discount is taken off of that
27	Frontline	Hayes Software Systems Asset/Inventory Management	Frontline Education	10%	Yes	10%	

Award Summary Sheet

New York State Education Law 2-d has particular requirements regarding products that involve the storage of private, personal or sensitive student data and/or staff or principal evaluation data.
Please see Appenix C of the Bid Specifications Terms and Conditions

Standard List Price. Bid pricing based on something other than the Manufacturer's Official OEM Standard List Pricing will be rejected. Vendors must submit with their bid a Manufacturer's Official OEM Standard List Price for each group bid on. Vendors must not separate out accessories and option items under a different pricing structure from the base unit % discount pricing.

Item #	Manufacturer	Application Description	Awarded Vendor	% Discount off List Price	Maintenance / Service Offered Yes / No	% Discount for Maintenance / Service	Comments
28	GFI	GFI Email/Email Archiving	Logisoft Computer Products, LLC	5.51%	Yes	5.51%	
29	GFI	GFI Utility	Logisoft Computer Products, LLC	5.51%	Yes	5.51%	
30	Imagicle	Call Recording	ComSource	15%	Yes	10%	
31	Impero/ContentKeeper	Web Filtering	Bluum USA, INC	7%	Yes	2%	2%
32	Infosec	Infosec IQ	SHI International Corp	1%	Yes	1%	
33	Ivanti	Landesk Data Management	Logisoft Computer Products, LLC	4.61%	Yes	4.61%	
34	Ivanti	Landesk Virtualization	Logisoft Computer Products, LLC	4.61%	Yes	4.61%	
35	KnowBe4	KnowBe4 Security Awareness Solutions	Synergy IT Solutions of NYS	20%	Yes	10%	Maint/Service is also Renewal Discount
36	Kofax	Kofax Control Suite Products	RICOH USA	18%	Yes	5%	
37	Manage Engine	ADAudit Desktop/Data Management	CDW Government LLC	2.00%	Yes	2.10%	
38	Monsido	Web Gobernance, Accessibility Compliance	NO AWARD				
39	Novastor	Novastor Backup	Logisoft Computer Products, LLC	2.11%	Yes	2.11%	
40	Nuance Autostore	Xerox Print Management	NO AWARD				
41	Nuance eCopy	Xerox Print Management	RICOH USA	18%	Yes	5%	
42	OpenText	Novell Admin Support Suites	NO AWARD				
43	OpenText	Novell Desktop Security	NO AWARD				
44	OpenText	Novell Desktop/Data Management	NO AWARD				
45	OpenText	Novell Email/Email Archiving	NO AWARD				
46	OpenText	Novell Operating Systems Desktop/Server Management	NO AWARD				
47	PACE FastScore	PACE Business Solutions Data Processing	PACE Business Solutions	45%	Yes	45%	
48	PaperCut	PaperCut Digital Printing	RICOH USA	15%	Yes	13%	
49	Paragon	Backup	Logisoft Computer Products, LLC	2.11%	Yes	2.11%	
50	PDA/Admin Arsenal	System Management - PDQ Deploy	NO AWARD				
51	PowerSchool	Allovue Budget and Financial Management	PowerSchool	5%	Yes	N/A	System maintenance of software is included.
52	Progress	MOVEit	Logisoft Computer Products, LLC	2.11%	Yes	2.11%	
53	Progress	WhatsUp Gold	Logisoft Computer Products, LLC	2.11%	Yes	2.11%	
54	Progress	WS_FTP	Logisoft Computer Products, LLC	2.11%	Yes	2.11%	
55	Proofpoint	Proofpoint Email Security	NO AWARD				

	Award Summary Sheet

New York State Education Law 2-d has particular requirements regarding products that involve the storage of private, personal or sensitive student data and/or staff or principal evaluation data.
Please see Appenix C of the Bid Specifications Terms and Conditions

Standard List Price. Bid pricing based on something other than the Manufacturer's Official OEM Standard List Pricing will be rejected. Vendors must submit with their bid a Manufacturer's Official OEM Standard List Price for each group bid on. Vendors must not separate out accessories and option items under a different pricing structure from the base unit % discount pricing.

Item #	Manufacturer	Application Description	Awarded Vendor	% Discount off List Price	Maintenance / Service Offered Yes / No	% Discount for Maintenance / Service	Comments
56	Quest	Quest Utility	Logisoft Computer Products, LLC	2.11%	Yes	2.11%	
57	Red Hat	Red Hat Operating Systems Desktop/Server Management	Logisoft Computer Products, LLC	5.51%	Yes	5.51%	
58	RightFax	RightFax Print Management	RICOH USA	18%	Yes	5%	
59	Rochester Software Associates - WebCRD	RSA Printing Software	RICOH USA	18%	Yes	5%	
60	Scantron	Scantron Data Capture	Scantron Corporation	0%	Yes	0%	
61	School Asset Manager	School Asset Manager Asset Management	Bluum USA, INC	10%	Yes	1%	1%
62	Securly Inc	Aware	Securly Inc	20%			
63	Securly Inc	Classroom	Securly Inc	20%			
64	Securly Inc	Filter	Securly Inc	20%			
65	Securly Inc	MDM Lifetime	Securly Inc	20%			
66	Securly Inc	Securly Data Space	Securly Inc	20%			
67	Securly Inc	Securly Dyknow Classroom	Securly Inc	20%			
68	Securly Inc	Securly Pass	Securly Inc	20%			(formerly Securly e-hallpass)
69	Securly Inc	Securly Flex	Securly Inc	20%			
70	Securly Inc	Securly Home	Securly Inc	20%			
71	Securly Inc	Securly iOS Filter	Securly Inc	20%			
72	Securly Inc	Securly MDM	Securly Inc	20%			
73	Securly Inc	Securly Observe	Bluum USA, INC	20%	Yes	1%	1%
74	Securly Inc	Securly On-Call	Securly Inc	20%			
75	Securly Inc	Securly Respond	Bluum USA, INC	20%	Yes	1%	1%
76	Securly Inc	Securly Reveal	Bluum USA, INC	20%	Yes	1%	1%
77	Securly Inc	Securly Rhithm	Securly Inc	20%			(formerly Securly Rhithm Core)
78	Securly Inc	Securly Rhithm Premium	Bluum USA, INC	20%	Yes	1%	1%
79	Securly Inc	Securly Visitor	Bluum USA, INC	20%	Yes	1%	1%
80	Sergeant Laboratories (AristotleK12)	Data Privacy Reporting	Sergeant Laboratories Inc (AristotleK12)	10%	Yes	10%	
81	Sergeant Laboratories (AristotleK12)	Utility	Sergeant Laboratories Inc (AristotleK12)	10%	Yes	10%	
82	SolarWinds	Dameware Remote Access	ComSource	3%	Yes	1.50%	
83	Solarwinds	Solarwinds Data Management	ComSource	3%	Yes	1.50%	

Award Summary Sheet

New York State Education Law 2-d has particular requirements regarding products that involve the storage of private, personal or sensitive student data and/or staff or principal evaluation data.
Please see Appenix C of the Bid Specifications Terms and Conditions

Standard List Price. Bid pricing based on something other than the Manufacturer's Official OEM Standard List Pricing will be rejected. Vendors must submit with their bid a Manufacturer's Official OEM Standard List Price for each group bid on. Vendors must not separate out accessories and option items under a different pricing structure from the base unit % discount pricing.

Item #	Manufacturer	Application Description	Awarded Vendor	% Discount off List Price	Maintenance / Service Offered Yes / No	% Discount for Maintenance / Service	Comments
84	Solarwinds	Solarwinds IT Security	ComSource	3%	Yes	1.50%	
85	Solarwinds	Solarwinds Network Bandwidth Shaping Tool	ComSource	3%	Yes	1.50%	
86	Solarwinds	Solarwinds System Management	ComSource	3%	Yes	1.50%	
87	Sophos	Sophos Desktop Security	ScholarBuys	29.76%	Yes	2%	
88	Sophos	Sophos Endpoint Management	ScholarBuys	29.76%	Yes	2%	
89	Splunk	Splunk Data Mining/Server Management	CDW Government LLC	5.20%	Yes	2.10%	
90	TeamViewer	TeamViewer Remote Access	Logisoft Computer Products, LLC	2.11%	Yes	2.11%	
91	TechSmith	TechSmith Screen Capture and Recording	Logisoft Computer Products, LLC	6.51%	Yes	6.51%	
92	Teleform	Teleform Data Capture	PACE Business Solutions	10.03%	Yes	10.03%	
93	TimeClock Plus	TimeClock Plus Time, Attendance and Scheduling	TimeClock Plus LLC	25%	Yes	Fixed Percentage Calculations	All Maintenance & Service Support Options are based on a "Fixed Percentage" calculated on the "OCMBOCES Discounted Prices" of the specific items.
94	Tools4ever	Tools4ever User Account Management (including UMRA)	Tools4ever Inc	65%	Yes	65%	
95	Transfinder	Transfinder Transportation	Transfinder Corporation	5%	Yes	0%	
96	Traversa	Tyler Tech Transportation	Tyler Technologies, Inc.	7%	Yes	0%	Student Transportation powered by Traversa Traversa is licensed as Software as a Service (SaaS). Therefore updates and technical support (maintenance) are included in the SaaS annual fee, and are not discounted separately.
97	Trend Micro	Trend Micro Desktop Security	Synergy IT Solutions of NYS	30.50%	Yes	2.10%	
98	Upland	Filebound	NO AWARD				
99	Vector Solutions - SafeSchools	Vector Solutions Security Awareness Solutions	NO AWARD				
100	Veeam	Veeam Backup	Bluum USA, INC	23.58%	Yes	6%	6%
101	Veritas	Veritas Backup for Virtualized Environments	ScholarBuys	35.01%	Yes	2%	
102	Veritas	Veritas Desktop Deployment	ScholarBuys	35.01%	Yes	2%	
103	Veritas	Veritas Desktop Security	ScholarBuys	35.01%	Yes	2%	

Statewide Regional Information Centers (RICs)
Administrative Software Products Bid RFB-224-57
Bid Opening: April 16, 2024, 1:30 P.M.
Contract Period: June 1, 2024 - May 31, 2025

New York State Education Law 2-d has particular requirements regarding products that involve the storage of private, personal or sensitive student data and/or staff or principal evaluation data.
Please see Appenix C of the Bid Specifications Terms and Conditions

Standard List Price. Bid pricing based on something other than the Manufacturer's Official OEM Standard List Pricing will be rejected. Vendors must submit with their bid a Manufacturer's Official OEM Standard List Price for each group bid on. Vendors must not separate out accessories and option items under a different pricing structure from the base unit % discount pricing.

Item #	Manufacturer	Application Description	Awarded Vendor	% Discount off List Price	Maintenance / Service Offered Yes / No	% Discount for Maintenance / Service	Comments
104	Veritas	Veritas Desktop/Data Management	ScholarBuys	35.01%	Yes	2%	
105	Veritas	Veritas Email/Email Archiving	ScholarBuys	35.01%	Yes	2%	
106	Veritas	Veritas Utility	ScholarBuys	35.01%	Yes	2%	
107	Waterford Technologies	Waterford Email/Email Archiving	Waterford Technologies, Inc. dba ComplyKEY	40 - 50%	Yes	20%	
108	XMedius Fax Solutions	Xmedius Cloud Fax/Send Secure	RICOH USA	18%	Yes	5%	
109	XMedius Fax Solutions	Xmedius Fax Software	RICOH USA	18%	Yes	5%	
110	Zix	Zix Encryption / File Share	NO AWARD				
ADD	GoGuardian	Admin	CDW Government LLC	13.10%	Yes	2.10%	
ADD	Palo Alto	Endpoint Protection	SHI International Corp	2%	Yes	2%	
ADD	Securly Inc	Securly Discern	Securly Inc	20%			